

A Coaching System vs. Process

Build internal capacity.

Talent Measurement

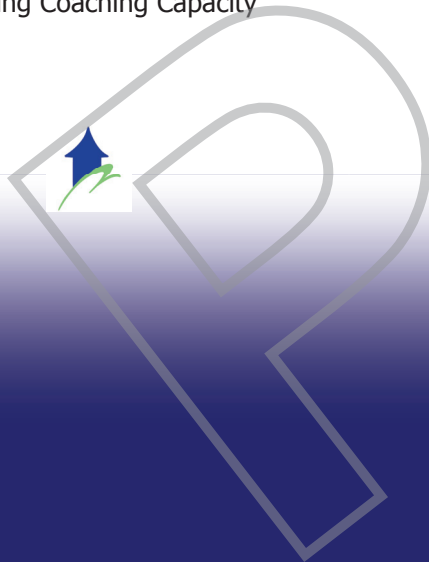
Personal Coaching Experience

Coaching Training

Coaching Others

Training Others on Coaching

Measuring Coaching Capacity



Coaching Training

In order to unlock the full potential of the talent in your organization, you must continuously expand your coaching capacity. Ideal coaching models include utilizing both external coaching expertise as well as building expertise within your organization.

Executive Coaching

Management & Supervisory Coaching

Sales & Customer Service Coaching

Behavioral Coaching

Job Skills Coaching

Learning Transfer Coaching

Team Coaching



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Coaching

Is the Differentiator



Insights2Improvement, Inc.

Talent Measures

Not all people are natural coaches. Assessments, inventories and surveys provide performance measures and data that coaches can use as a foundation for dialog, personal insight and development focus.

Talent Assessments

Leadership Practices

Selling Skills Inventories

Customer Service Skills Inventories

360 Degree Surveys

Team Surveys

Culture & Values Surveys

Request detailed information on specific measurement tools, including complementary trials as well as sample reports.



Coaching Experiences

The expectation to build coaching capacity within your organization is only as realistic as the level in which your employees are invested in its value. It is critical that everyone being asked to coach others first commit to being coached themselves.

Structured Coaching Process

Talent Measurement, Data-based Coaching

Build Personal Coaching Capacity

Our coaching system is designed to support employees at all levels and complement your current organizational initiatives.

Executive Excellence Coaching

Leadership in Action Coaching

Learning to Lead Coaching

Coaching Personal Excellence

All participants in our coaching programs are required to expand their own coaching skills by using the same coaching process that they are experiencing themselves to coach others.

This unique opportunity of having an expert coach's support to ensure the success of their own coaching builds confidence and credibility for the coaching initiative.

Coaching + Measurement = Results



Coaching Training

Utilizing the talent measurement tools and duplicating the structured coaching process enables participants to begin to develop their coaching capacity. In order to master the coaching process and put this expertise to work at all levels, participants must be trained.

Level 1: Learning to Coach Workshop™

Level 2: Coach in Action Workshop™

Level 3: Coach Excellence Workshop™

Each highly interactive session builds coaching competence through assessment, personal reflection, self-study, group exercises and the practical application of coaching to specific organizational scenarios.

The best coaching training delivers long-term coaching capability and performance improvement.

Request a meeting to discuss how coaching can help you, your team and organization maximize results.

